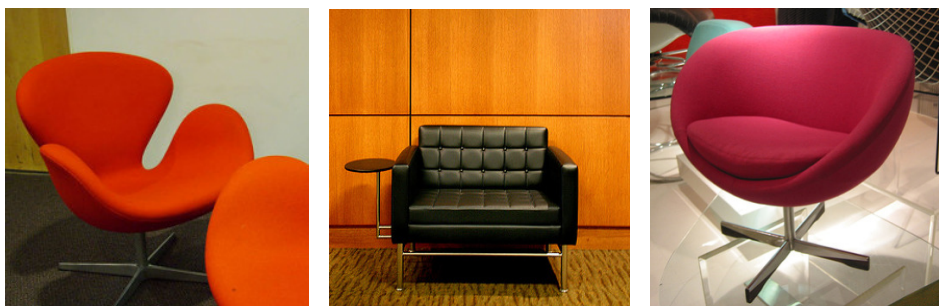


FURNITURE INDUSTRY GUIDE

Updated 31 January 2012



Directories

British Contract Furnishing Association Members' Directory 2012 (Excel Publishing Company Ltd) [ZK.9.b.29040] (Must be ordered using Explore the British Library)
Includes product selector (showcasing products and services offered by BCFA members), members' directory and buyers' guide as well as various articles and features on the industry.

Interior Design Yearbook 2012 (Onecom) [(B) DIR 729.014797103 BUS]
Interior design yearbook for designers, specifiers, and other interior professionals.

Blinds & Shutters: Buyers Guide 2012 (Turret Group) [(B) DIR 690.18202541 BUS]
Reference source for buyers and specifiers of blinds, shutters, awnings and grilles, finished products, component parts and the machinery used in manufacturing.

Woodworker's Directory 2011 (GMC Publications Ltd) [(B) DIR 684.0802941 BUS]
Contains listings of manufacturers, retailers and suppliers of hand tools, power tools and safety equipment. Published on behalf of the Woodworkers Institute.

Department Stores Yearbook 2011 (Media One Communications) [(B) DIR 381.14102541 BUS]
Essential guide for department store buyers and decision makers.

The Furnishing Guide 2011 (Information Publications Ltd) [(B) DIR 684.1002941 BUS]
A one stop reference and buyers guide to furniture, furnishing accessories, soft furnishings and lighting suppliers in the UK.

Market Research & Statistics

UK Furniture & Floorcoverings Retailers 2012 (Verdict) [available onsite via electronic sources]
Analyses the UK furniture and floorcoverings retail market in 2012. Looks at both the furniture and floorcoverings sectors and at the key factors impacting their performance.

Household Furniture (Key Note, 2011) [A-Z sequence by title] [also available onsite via electronic sources]

Analysis of the UK market. Provides SWOT analysis, competitor analysis, buying behaviour and provides forecast data to 2014.

Retail Futures: UK Furniture & Floorcoverings Annual Forecasts 2014 (Verdict, 2011) [available onsite via electronic sources]

Provides expenditure forecasts for the furniture and floorcovering retail sector. Includes analysis of distribution channels and product level forecasts to 2014.

Furniture and Furnishings Stores - United Kingdom (Euromonitor, 2011) [available onsite via electronic sources]

Analyses trends in the furniture and home furnishings retail sector. Includes company and brand shares and forecasts to 2014. Available online via the Global Market Information Database.

UK Annual Forecasts 2010-2015: Furniture & Floorcoverings (Verdict, 2011) [available onsite via electronic sources]

Comprehensive analysis of the UK furniture and floorcoverings market over the next five years. Examines key issues and trends affecting the market.

Business Ratio Report: Domestic Furniture (Key Note, 2011) [A-Z sequence by title] [available onsite via electronic sources]

Provides an overview of the performance of the major UK companies together with league tables based on size, profitability, efficiency, liquidity, gearing, export/sales and growth. Also has a balance sheet and profit and loss account for the industry as a whole.

UK Retail Futures 2014: Furniture & Floorcoverings (Verdict, 2010) [available onsite via electronic sources]

Analyzes current trends, plans and upcoming developments in the furniture and floorcoverings sector. Provides an in-depth forecast for the next five years.

Business Ratio Report: Shopfitters (Key Note, 2010) [A-Z sequence by title] [also available onsite via electronic sources]

Provides industry overview including profiles of the top UK companies with performance league tables based on size, profitability, efficiency, liquidity, gearing, employee performance, exports/sales and growth. Includes a balance sheet and profit and loss account for the industry as a whole.

Business Ratio Report: the Contract and Office Furniture Industry (Key Note, 2010) [A-Z sequence by title] [also available onsite via electronic sources]

Gives an overview of the performance of the major UK companies together with league tables based on size, profitability, efficiency, liquidity, gearing, export/sales and growth. There is also a balance sheet and profit and loss account for the industry as a whole.

Business Ratio Report: the Office Equipment Industry (Key Note, 2010) [A-Z sequence by title] [also available onsite via electronic sources]

Provides an overview of the performance of the major UK companies together with league tables based on size, profitability, efficiency, liquidity, gearing, export/sales and growth. There is also a balance sheet and profit and loss account for the industry as a whole.

Business Ratio Report: Home Furnishing Retailers (Key Note, 2010) [A-Z sequence by title] [also available onsite via electronic sources]

Includes an overview of the performance of the major UK furniture retailers together with performance league tables based on size, profitability, efficiency, liquidity, gearing, employee performance, exports/sales and growth. Includes a balance sheet and profit and loss account for the industry as a whole.

Shopfitting (Key Note, 2009) [A-Z sequence by title] [also available onsite via electronic sources]
Analysis of the UK shopfitting market. Includes market size/definition, company profiles, SWOT analysis, consumer buying behaviour and forecasts to 2010.

Business Ratio Report: the Kitchen and Bathroom Furniture and Fittings Industry (Key Note, 2009) [A-Z sequence by title] [also available onsite via electronic sources]
Industry overview and profiles of the major companies operating in the sector. Includes performance league tables based on size, profitability, efficiency, liquidity, gearing, employee performance, exports/sales and growth. Provides a balance sheet and profit and loss account for the industry as a whole.

Financial Survey Report: the Furniture Industry [2 Volumes] (Key Note, 2009) [A-Z sequence by title]
Provides financial information on UK companies. Divided into sections for quoted companies, furniture manufacturer and distribution, furniture retailers and upholsterers and bedding companies. Includes geographical, industrial category, auditors' and alphabetical indexes.

Small Business Help

Furniture Stripper – MBP345 (COBRA, 2012) [available onsite via electronic sources]
Short fact sheet containing information on market issues and key trading considerations. Includes sources of further research.

Furniture Designer and Manufacturer – BOP013 (COBRA, 2011) [available onsite via electronic sources]
Practical tips and advice for setting up a furniture design and manufacturing business. Includes information on the required skills and experience, market trends, trading issues and legislation.

Temporary Furniture Rental – MBP314 (COBRA, 2011) [available onsite via electronic sources]
Short fact sheet providing tips and trading issues for setting up a furniture rental business.

Second-hand Furniture Shop – MBP108 (COBRA, 2011) [available onsite via electronic sources]
Provides tips and advice for setting up a second-hand furniture business. Includes useful sources of further information.

Antique Furniture Restorer – BOP028 (COBRA, 2010) [available onsite via electronic sources]
Includes information on the required skills and qualifications, market and trading issues, legislation and further sources of information.

Trade Magazines & Newsletters

Cabinet Maker (Manning Publishing Ltd, weekly) [available onsite via electronic sources – Business Source Complete]
Trade publication aimed at small cabinet manufacturers. Covers the kitchen and commercial market.

Furniture and Cabinetmaking (GMC Publications Ltd, monthly) [ZK.9.b.10338] (Must be ordered using Explore the British Library)
Includes news and features as well as equipment test reports. Also covers up-and-coming designers and the latest trends.

Furniture Manufacturer (Polygon Media Ltd, ten issues a year) [(P) WL 00 - E(3)] (Social Sciences)
Includes news, a regular section on 'Materials and Components', articles on aspects of furniture design, details of forthcoming exhibitions and features.

Furniture Production (Nigel Gearing, monthly) [(P) WL 00 - E(19)] (Social Sciences)
Claims to offer 'the business solution for furniture design and production'. Includes news and each issue features sections on different aspects of the industry (e.g. drawer/drawer fittings, websites relevant to the industry and British-made machinery).

In. Design Magazine (Corporate Image Media, monthly) [(P) 338.761729 -E(1) BUS]
Buyers' magazine for interior design products including luxury items, lighting, kitchens, furniture, windows, bathrooms, etc.

Internet Sources

Antiqueweb

Lists UK antique dealers and fairs. Searchable by region.

www.antiqueweb.co.uk

Association of Art and Antique Dealers

Includes lists of members in the UK and overseas, advice on the care and security of antique furniture and links to related sites.

www.lapada.org

Association of Master Upholsterers & Soft Furnishers

Includes directory of association members and details of professional seminars and training. Also provides consumer advice and a section on the job market.

www.upholsterers.co.uk

British Antique Dealers' Association

Includes list of BADA members (mostly UK) who deal in antique furniture.

www.bada.org

British Antique Furniture Restorers' Association (BAFRA)

Includes list of BAFRA members with contact details.

www.bafra.org.uk

British Contract Furnishing Association (BCFA)

Provides news and reports for the furniture industry. Includes a searchable database of manufacturers.

www.thebcfa.com

British Furniture Manufacturers (BFM)

Website of the largest trade association for furniture manufacturers in the UK. Includes a directory which can be searched by style of furniture, materials used, market sectors and target markets.

www.bfm.org.uk

Chartered Society of Designers (CSD)

World's largest chartered body of professional designers with members in 33 countries. Represents designers in all disciplines and is the leading authority on professional design practice.

www.csd.org.uk

Furniture Industry Research Association (FIRA)

Provides testing and information for furniture designers and manufacturers. Also contains annual Competitive Report and Statistical Digest for the UK furniture industry.

www.fira.co.uk

Furniture Makers Company

Long-established craft guild whose mission is to promote and develop the design, making and selling of furniture in the United Kingdom, and its global marketing.

www.furnituremkrs.co.uk

Furniture World Market

Website of Furniture World Magazine. Designed for furniture retailers, the site includes lists of manufacturers with an American and Canadian bias and links to exhibition web sites world-wide.

www.furninfo.com

Interiors Birmingham

Website promoting the Interiors Birmingham Trade Fair which takes place annually at the NEC, Birmingham.

www.interiorsbirmingham.com

Note: Every effort has been taken to ensure the accuracy of the information contained in this document, however some recently acquired items may since have been added to the collection. Please ask for help at the enquiry desk or check Explore the British Library.



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